## Morgan Stanley

August 28, 2024



# **CSAFE** Participant Seminar

### The Zephyr Group at Morgan Stanley

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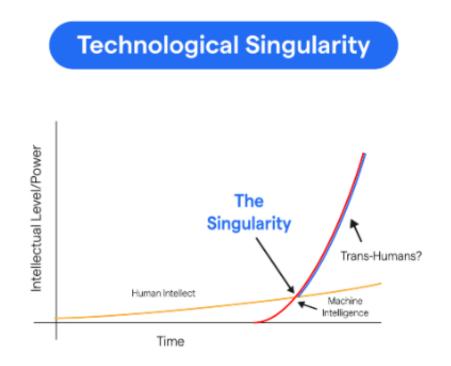
Ann Post Financial Advisor Associate

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## Futurism: Black & White Swans, Artificial Minds & Robots

### Computation Goes Exponential Reaching Singularity Artificial Intelligence (AI) becomes Artificial General Intelligence (AGI)



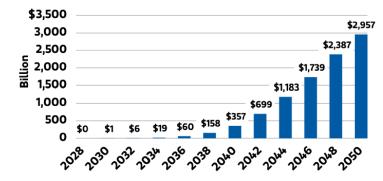
- Data Collection
- Artificial Intelligence (AI)
- Artificial General Intelligence (AGI)
- Machine learning & deep learning
- Autonomous Cars: Robots in vehicular form, data collection for machine learning
- Automotive FSD: leads to generalized perception
- Generalized perception leads to autonomous robotics in humanoid and non-humanoid forms
- Humanoid forms maximize human interaction and actions within human infrastructure
- Non-Humanoid forms are intelligently designed for efficiency within an eco-economical niche
- Cybernetic Links

Source: What is Technological Singularity | BotPenguin

## **Autonomous Humanoid Robots: Labor Market Implications**

- The potential market for humanoids appears huge.
- As of November 2023, the US labor force comprised about 162 million people. At an average annual salary of \$59,428. The US labor market is worth just shy of \$10 trillion.
- According to data platform Statista, approximately 3.4 billion are employed globally. Given an average \$9,000 per worker annual salary, the global labor market is \$30 trillion.
- In our US model, we forecast a humanoid population of 8 million units by 2040—a \$357 billion wage impact—and 63 million units by 2050—a \$3 trillion wage impact.

Forecast Cumulative US Wage Impact of Humanoid Population



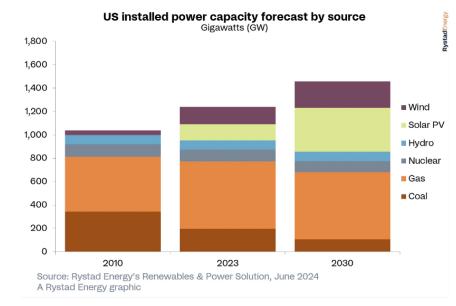
Source: Bureau of Labor Statistics, Morgan Stanley & Co. Research, Morgan Stanley Wealth Management Global Investment Office as of June 26, 2024

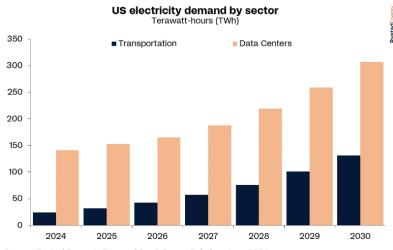
#### Potential Hurdles to Humanoid Adoption

Hurdles to Humanoid Adoption	
Mechanics	<ul> <li>Precision actuators for delicate manipulation</li> <li>Sensors capable of processing vast arrays of multimodal inputs</li> <li>Synthetic materials that prioritize both strength and light weight</li> </ul>
Uptime	<ul> <li>Limiting/predicting/detecting potential wear and tear</li> <li>Energy-dense batteries able to support the required operational times</li> <li>Efficient supply chains and repair networks</li> </ul>
Cost	<ul><li>Component cost</li><li>Energy and operational costs</li></ul>
AI	<ul> <li>Development of Gen-AI models applicable to humanoids</li> <li>Efficient training both in physical environment and with digital twins</li> <li>Navigating the nuance of human tasks and environments</li> </ul>
Social	<ul> <li>Satisfying various workplace and household safety regulations</li> <li>Political/social pushback to the elimination of jobs</li> <li>Humans learning to operate and work alongside humanoids</li> </ul>

Source: Morgan Stanley & Co. Research, Morgan Stanley Wealth Management Global Investment Office as of June 26, 2024

## **Electric Power Demand Offsetting Green Demand Side Initiatives**





Source: Rystad Energy's Renewables & Power Solution, June 2024 A Rystad Energy graphic

## **Stored Energy & Distributed Energy Resource Management**





Source: Tesla Announces A New, Utility-Scale Energy Storage Product Called Megapack (forbes.com)

- Stored Energy kWh / \$, kWh / kg, kWh / m^3
- Distributed Energy Resource Management (DERM)
- Virtual Powerplants (VPP)
- The Rise of Prosumers (Avatars, Robotics, Cyborgs, Fabrication, Neuralinks)
- Techno Optimism versus Cyberpunk Dystopia

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## **Impacts on Communities & Local Government**

- Homes
- Traffic, Parking & Infrastructure Design
- Public Transit
- Retail
- Taxation
- Labor Markets



#### **Prosumer Homes**

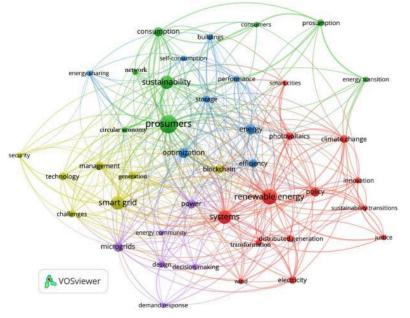
- Intergenerational
- Flexible Rooms
- Bedrooms (replaced by "apartments"), Income producing
- Car Lifts
- Fabrication & Robotics
- Food Production
- Energy Production and Storage
- Water Reuse

• Zoning

Effects on Value of Existing Homes

Source: researchgate.net/publication/248960237\_From\_consumers\_to\_prosumers\_Housing\_for\_a\_sustainable\_future, en.wikipedia.org/wiki/Prosumer, business.com/community/browse-all/details/5-technology-trendsimpacting-state-and-local-governments, laborcenter.berkeley.edu/wp-content/uploads/2023/01/Technology-in-the-public-sector-and-the-future-of-government-work.pdf

alfordhomes.com/blog/homesof-the-future (L) hotcore.info/babki/Underground -Parking-Lifts.htm (M), sciencedirect.com/science/articl e/pii/S266618882400008X(B)



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